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Exam : P2060-017

Title : IBM B2B Integration SaaS Technical
Mastery Test v1

Vendors : IBM

Version : DEMO

NO.1 What IBM cloud based SaaS solution enables data to be converted from one EDI format to the required trading partner's format for their systems?

- A. IBM Sterling B2B Collaboration
- B. IBM Sterling File Transfer Service
- C. IBM Sterling Process Automation
- D. IBM Sterling Transformation Services

Answer: D

NO.2 When your customer needs to move broad based megabyte and gigabyte files in the cloud with a one-to-many manner with their trading partners, which solution will best meet your customer's need?

- A. IBM Sterling B2B Integration Services
- B. IBM Sterling File Transfer Service
- C. IBM Sterling B2B Collaboration
- D. IBM Sterling Transformation Services

Answer: B

NO.3 The top obstacles of lack of budget and cost of systems that your customer's suppliers and buyers feel prevents them from doing more B2B e-Commerce with their trading partners is known as which of the following?

- A. Total cost of ownership (TCO)
- B. Complexity of integration
- C. Lack of resources
- D. B2B Infrastructure Management

Answer: A

NO.4 The three solutions that make up the IBM Sterling Cloud Services or SaaS solutions are:

- A. IBM Sterling B2B Integrator, IBM Sterling B2B Collaboration Network, and IBM Sterling File Transfer Service
- B. IBM Sterling File Transfer Service, IBM Sterling B2B Integration Services, and IBM Sterling B2B Integrator

- C. IBM Sterling B2B Collaboration Network, IBM Sterling File Transfer Service, and IBM Sterling B2B Integration Services
- D. None of the above.

Answer: C

NO.5 What tool can IBM's business partners leverage that shows how a full outsourced managed services operation can show savings and return a handsome ROI in a relatively short time to a customer?

- A. IBM Sterling File Transfer Service Calculator
- B. IBM Sterling B2B Integrator Calculator
- C. IBM B2B Integration Services ROI Calculator
- D. IBM B2B Automation Savings Calculator

Answer: C